The logics of non-commerciality in the cinematic ecosystem

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Film is one of the most expensive and commercially oriented art forms. It is estimated that the average cost of producing a Hollywood (American major studio) feature film is USD 65-75m, with approximately half as much again (about USD 35m) spent on marketing (Studiobinder 2013). The sums are high, and the ratio of marketing budget to production cost is indicative of a high commercial interest and effort. The sums are lower for non-Hollywood films, but the commercial orientation is in most cases similar. However, non-commercial films (defined here as film projects and products that neither have an intention or demand to generate profit or even recoup financial investment) and logics of noncommerciality exist and play various roles in the wider cinematic ecosystem. Several distinct noncommercial subsystems exist within the wider cinematic ecosystem. Some have virtually no interaction with the dominant commercial systems, often meeting other contemporary societal goals (Miller 2016; Kerr 1993), while others play direct and specific roles for the commercial mainstream (Fox 2022; Brown 2014; Cuzner 2009). Focusing on live-action fiction as opposed to documentary or animation film, and production as opposed to non-commercial exhibition (Santos & Miranda 2022) this article maps: the various logics behind non-commercial filmmaking; the various values realised by non-commercial film in different contexts; past, current, and potential future relationships with the commercial domain; and the managerial challenges and possibilities afforded by non-commercial film production.